Drumbeats Tech Services

I propose to seek funding to support an Information Technology Consulting Business based primarily at the premises of Bang The Drum, which I propose to call Drumbeats Tech Services (DBTS). The funding would pay for half of my wages (I would work for minimum wage), and my clients would pay the other half. If the client wants a fixed-price contract, and I get the job done in less than the time projected, then WNH receives a refund equal to the difference between projected and actual hours consumed, multiplied by the minimum wage. If a fixed-price contract takes longer than the time projected, then I work for free for all hours in excess of the time projected. I will be learning on the job, and the time I spend learning new IT skills is billed to neither WNH nor the client. My hours are flexible and I can work either full or part-time.

Services Provided

- Web Design:
  - I have successfully completed a web site for Diane the travel writer
  - I have implemented numerous sites documenting (describing) various computer projects I have worked on in the past, examples:
    - Lyvathon.org - new programming language
    - AppaTeach.org - tutoring website
    - MoPyica.com - mosaic of people
    - Pyvatar - make your own games
  - I can code in JavaScript, PHP, and CSS (also Python and other languages)
  - I can teach users how to set up shopping carts (online stores)
  - I would perform most of the work at home, keeping track of my hours
- Tech Support:
  - Teaching mostly beginners such as Luis the following skills:
    - Selling on Amazon (such as self-publishing books)
    - Setting up a blog on Blogger, which may be used to showcase links to Amazon (for those selling goods on Amazon)
    - Using WordPress
    - Introduction to using Android and iPhone devices, and various apps, including social media (I don't currently have a smartphone but I can afford to purchase both types of those devices)
    - Learn Software Development (coding) for intermediate users (since I love programming I would charge the client half of minimum wage, w/o funding from WNH, and sessions would take place in my condo)
- Writing and Editing:
  - I excel at writing and one of my duties in my previous job, which I held for over 16 years, was writing manuals (I was also a Delphi Programmer at that job)
  - I recently edited Luis's autobiography (55 pages), and that job is over halfway completed (530 grammar errors encountered)
- Employee Training:
  - If DBTS "drums up" a sufficient amount of business, I will recruit and train DBTS employees (on my own time) to help perform the services listed above
- Marketing:
  - Google AdWords advertising is used to inform local Google users about DBTS. Whenever a Google user clicks on a DBTS ad, the DBTS website is displayed in the user's browser, and DBTS pays money to Google. AdWords ads are displayed at the right-hand side of the Google search results web page. I would develop the DBTS website (which links to Bang The Drum) on my own time, and it will be located at drumbts.com.

Contact Info

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